

# EVENT REPORT

[www.vsecuritysummit.com](http://www.vsecuritysummit.com)



## SECURITY SUMMIT

Virtual Event  
CONFERENCE & EXHIBITION

29<sup>th</sup> March- 1<sup>st</sup> April 2022

## Security Summit - Virtual Event 2022: How We Turned Necessity into An Advantage

The third Security Summit Virtual Event was a kind of litmus paper for the industry and the status of our virtual event within it. The results are more than good - the virtual edition of our now recognizable Summit brand has reached maturity and gone beyond being a mere "replacement" for the live Adria Security Summit. In the future, the Virtual Summit will be a kind of a preview of industry trends that will be presented in more detail at the live event, with all the advantages of unlimited availability of virtual exhibition spaces.

Since the last edition of the Virtual Summit in 2021, the global trends that push the gears of the security industry have palpably changed their direction. For starters, although we do not want to rush with optimism, it seems that the COVID-19 pandemic is leaving the global spotlight and the security industry is adapting to this trend.

Furthermore, before the Virtual Summit 2022, we successfully held a "returnee" edition of our live Adria Security Summit in Zagreb. This event was something of a harbinger of the return to the much-desired normality and the renewal of old and the establishment of new contacts in the business community. Even then, we were aware that the Virtual Summit and its advanced Connect2B platform would face an

identity challenge of sorts: would the Virtual Summit remain a "replacement" for its older counterpart (the Adria Security Summit) which pushes new boundaries every year, or would it transcend its pandemic-driven framework and emerge as an independent event which confers special benefits for its participants.

Fortunately, during the third Virtual Summit, the second option prevailed. The event has spread its wings as a stand-alone gathering that no longer lives in the shadow of the pandemic or the Adria Security Summit. This time, between March 29 and April 1, we offered a warm welcome to 1 diamond, 4 gold, and 23 silver sponsors on our Connect2B platform. The diamond halo was carried by NUO Planet, while Suprema, Honeywell, Dell, and Cisco were in the Summit's golden category. No less important were the silver sponsors: Hikvision, Bosch Security and Safety Systems, Schneider Electric SEE, Dahua Technology Adriatic, ZKTe-co Europe, Genetec, BESA SECURITY, Cathexis Europe Ltd., Ingram Micro, SPSC Group d.o.o, Lunatronik, Alarm automatika, RED Technologies, frogblue, 3visionD, Duen Yih Metal Industrial Co., WAFERLOCK, Deeplet Technology Corp., Zenitel, Malwarebytes Ltd., BriefCam, 2N Telecommunications, and LANACO.

Together with 4,000 professionals from various fields, they presented themselves to the professional and partner audience as part of the four-day program. Were four days enough to cover everything we wanted? Absolutely not, but with a laser-like focus on selected topics and the quality of the exhibitors, we were able to cover enough fields of interest to the broadest range of visitors.

The first day was dedicated to cyber security, the second to technologies and innovations, the third to regions and countries, and the last to smart solutions. This organizational format attracted people interested in the topics we cover, including manufacturers, distributors, system integrators, installers, end-users, representatives of state security agencies, security managers, small and medium business owners, and executives in security-related organizations and related industries.

The conference program included two panel discussions on the first and the third day as well as 25 sessions that were thematically divided by days. The lion's share of the work which our Summit brand has already become recognizable for in the region and beyond was carried by our carefully selected experts in the role of speakers whose number reached the magical threshold of thirty this year.

Where do we go from here? The Virtual Summit, despite the "virtuality" embedded in its very name, will only strengthen its rather tangible presence on the map of industry events. Regardless of the end of the state of emergency that "gave birth" to the Virtual Summit, it has sufficiently profiled itself as an event that has found its place in the sun as probably the most affordable security event that you can access without packing your suitcase and passport while being present in every corner of the world whenever someone clicks on the screen with the logo of our Security Summit.

### Contactless biometrics for a healthier and safer working environment

NUO Planet is a Spanish company dedicated to innovations in the application of biometrics in access control. Their contactless fingerprint reader Fly is a solution in which the exclusive design is at the service of innovation, but not at the expense of ease of use. It was presented by Ruben Bravo, a Product Specialist with the company.

When it comes to Fly, hygiene is added to safety as the advanced biometric sensor in the reader uses dynamic fingerprint pattern recog-

dition technology that gets the job done in less than half a second. Proper placement of the finger in all situations is ensured by the use of a beam of a guiding light, and the system itself supports the storing of up to 1000 users. Thanks to the wide field of dynamic light used for biometrics, finger positioning errors are minimized. Fingers with scarring, traces of moisture, and dry surfaces are no longer a problem thanks to an advanced algorithm that recognizes microscopic details and ignores anomalies.

To protect itself against spoofing, Fly uses a dedicated algorithm based on artificial intelligence. Even in the event of a server or communication system failure, Fly will continue to operate normally. In an era when the microbiological protection of employees and visitors is increasingly discussed in the field of security, Fly is a solution that appeared just at the right time because it offers biometric access control without the need to touch physical surfaces. In the end, users can be sure that they will always have their irreplaceable biological “credentials” with them instead of physical ones that are easily lost.

### Digital Forensics and Evidence Management Are the Security Field of the Future

Erik Ullstrand, the Principal Technologist at Dell Technologies, presented best practices in digital forensics and evidence management. Until recently, this neglected segment of secu-

rity came to the attention of large technology companies because representatives of judicial institutions and law enforcement agencies turned to them for solutions. The reason is simple: today, the size of digital evidence is measured in petabytes, and the chain of evidence is hard to secure in an era when the evidence is collected on a wide variety of devices, from cell phones to wearable cameras.

Dell is committed to introducing technologies that will unify and standardize ways of storing and handling evidence. This is achieved by placing the entire product life cycle management process under umbrella supervision, without the need to train each member of law enforcement for the advanced application of information technology. At the same time, first responders must be allowed to store and filter evidence as early as possible in this process in order to facilitate its subsequent management.

To that end, Dell has developed a range of solutions that allow their users to systematically index and search evidence for a specific incident, all with the help of metadata and advanced reporting features. With Dell's technology, users from across the globe can easily collaborate to reconstruct evidence, with advanced visualization features that can combine data based on the collection time, a platform used, and compliance. All of the above is performed with the assistance of machine learning and artificial intelligence, and the whole process is automated from the moment of gathering raw evidence to the preparation of supporting reports.

### Smarter Security and IoT as the Axis of a Safer World

The sources of uncertainty in the modern world are numerous, but they all come down

to a lack of security insights into the situation on the ground. At Cisco, they decided to solve this challenge by promoting smarter security and the Internet of Things (IoT). The easiest way to collect information about the physical world is through video surveillance cameras. However, their use for non-security or business tasks requires huge investments in supporting infrastructure. That's why Cisco has designed a scalable solution that offers advanced features such as on-camera analytics and cloud connectivity in one package.

Thanks to it, users can view everything the camera captures without going to the field and using a video recorder. Each camera has an intelligent chip for real-time video processing and analysis, which will facilitate processes such as tracking space occupancy, managing queues in retail spaces, and deploying staff during peak hours.

Through the connection to the cloud, the need to purchase additional storage devices is eliminated, which saves users money not only through the purchase of equipment but also through energy consumption. Cloud connectivity also means updating security protocols and delivering software patches as quickly as possible.

At the same time, the recorded footage is available to the users at any time in any part of the world, and it is equally easy to share it with law enforcement agencies. Finally, Cisco complements its mission of raising situational



awareness with a series of Internet of Things sensors that offer additional industrial safety in the field through the detection of hazardous gas leaks, temperature-related failures, and other indicators.

### Access Control as a Source of Added Value for Partners

Nature may sound like an unusual role model in the high-tech world of security solutions, but it was there that Suprema sought and found inspiration for its ecosystem built around access control.

Coexistence and cooperation of various devices with the wholehearted support for the development of independent and user-friendly solutions is a practice that Suprema has been offering to its partners for a long time. Regular updates, technical support, and a set of dedicated tools help Suprema's partner companies integrate this manufacturer's technologies into customized solutions for their customers.

Suprema provides its technology partners with access control software and access to the G-SDK tool and API that allow them to easily customize it and turn it into stand-alone special-purpose solutions. In this way, access control systems are easily integrated and transformed into business subsystems for keeping payment records (thanks to time and attendance features), identifying tourists and guests that rent spaces via popular platforms, issuing tick-

ets, mobile access control for smart homes, etc.

All of the tools are free and oriented towards open integration with the aim of developing business applications derived from them, such as special interfaces offered to users.

### Artificial Intelligence and Video Surveillance as a Service on the Verge of Maturity

Israel Gogol, Group Manager at Messe Frankfurt, spoke about the time factor in the maturing of security technologies that we take for granted today.

Megapixel cameras, HD video over coaxial, HD analog, and edge analytics are now mature technologies, as is cloud-based video surveillance. The second category encompasses technologies that can benefit the security industry, but are not yet mature enough for it, such as 5G.

Yet, according to him, the key technologies of today in the security industry are video surveillance as a service and artificial intelligence. Video surveillance as a service returned to the scene due to the outbreak of the pandemic and the need for central camera-based surveillance that does not require the user to leave their homes.

In addition, the pandemic stressed the need to be smart about one's investments, which is why users increasingly decided to rent equipment that can be easily upgraded and scaled in accordance with their changing needs.

On the other hand, artificial intelligence has experienced a similar rise, but for other reasons - it has become more successful in minimizing the number of false alarms. Analytics is closely associated with AI today - it has come a long way since its humble beginnings, especially due to the fact that the employees were no lon-

ger able to monitor what was going on with a large number of cameras. This ultimately led to the need to automate analytics.

This came with a price tag that led to a sudden increase in the number of false alarms, with artificial intelligence serving as a kind of technological corrective for it. However, artificial intelligence now faces many new challenges such as the ability to recognize people's faces in different parts of the world, privacy protection, and related regulations. Yet, Gogol believes that time, as before, will be a key factor in solving these problems down the line.

### Regulatory Trends: Critical Infrastructure and Consumer Protection

One of the topics of the panel discussions held during the Virtual Summit was the management of private and business data ranging from the cloud to the implementation of the General Data Protection Regulation (GDPR). Participants included Marko Gulan, Cyber Security Consultant at Schneider Electric, Ivan Radoš, EMEA Region Manager at Malwarebytes, and Branko Petrović, AWS Solutions Architect at Ministry of Programming. New contractual clauses were discussed, the application of which will affect all companies working with data. New standard contractual provisions stipulate the introduction of appropriate protection measures for the data that are



exchanged between the European Union and the so-called third countries. It is expected that all organizations will have to sign new clauses related to the format of the data processing contracts by the end of the year.

Panelists also stressed the importance of the somewhat neglected EU Network and Information Systems Security Directive (NIS). It had remained in the shadow of the GDPR, but the situation changed following the rise in phishing and other cyber-attacks in the EU, especially those involving critical infrastructure. Following these events, European lawmakers instructed member states to harmonize their cyber security laws and classify companies according to whether they are part of critical infrastructure or not. Gas and oil companies, for example, are identified as part of critical infrastructure, together with their subcontractors, and for them, the provisions on the protection of network and IT resources are of paramount importance.

During the pandemic, there was also an increase in the number of “standard” cyber-attacks, which is why the European Union decided to update the Security Framework for the period from 2020 to 2025. Combined with the GDPR and NIS Directives, these legal frameworks are the first line of cyber security defense of the Union in a time of global instability.

Similar trends in the data protection segment have emerged across the Atlantic, especially after the state of California passed

the all-important Consumer Privacy Act. This regulation stipulates the obligation of American companies to include the protection of consumer privacy in their business policies. In the future, consumer rights will include the right to request deletion of data, the right to be informed about data collection, the right to withdraw from participation in data collection campaigns, etc.

Also, corporate websites will be obliged to include clearly visible links, the use of which can prohibit the sale of personal data. At the same time, users will have the right to request information from companies about what data is stored about them and for what purposes, as well as to ask for the deletion of such data. Finally, a key provision of this regulation is the prohibition of discrimination by the companies against the consumers who invoke their rights under the new Consumer Privacy Act.

### **Inflation and The Supply Chain Are a Source of Concern**

The second panel discussion held as part of the Virtual Summit 2022 focused on another acute problem in the security and related industries, for which the participants hope that it will not become a chronic one: inflation and a “cracked” supply chain.

Milan Rajić, Consultant at KOTRA, Nikolay Mittev, Sales Manager at BriefCam, and Ognjen Ristić, Business Development Manager at

Dahua Technology, offered their insights into this topic. Participants agreed on one thing: inflation and transport are the two problems the industry needed the least at a time when recovery from a two-year pandemic was forecast.

The resulting shortage of electronic components which form the core of security systems has resulted from these two problems, especially in the case of semiconductors. To make matters worse, energy prices have also skyrocketed, and the final straw has been the escalation of the war in Ukraine which could jeopardize the flow of important raw materials for the production of security system components.

The shortage of components also has its regional aspect, with the situation in Asia being slightly more difficult, while Western manufacturers are doing somewhat better, although they also rely heavily on Asia as a “global factory”.

The measures taken by global manufacturers in response to these events have also been applied by the companies our interlocutors come from. One of the key measures was to conduct timely analyses that helped companies procure the most sought-after components before the actual shortage arrived. The same analyses covered the levels of demand for specific products, followed by the establishment of the system of informing partners in the supply chain about incoming shortages of individual components.

Also, plans have been made to look for alternative sources of components. In addition to the problems related to the pandemic, importers of components from South Korea were also troubled by a mini trade war between that country and Japan.

At the same time, Korean producers are showing a growing interest in expanding their production capacities to Southeast Europe having successfully expanded it in countries such as Slovakia and the Czech Republic. Measures aimed at alleviating transport problems focused on entering joint transport arrangements between different companies. However, shortages have hit small and medium-sized enterprises the hardest, with their limited capacity to create and maintain stocks of key components.

Price hikes were an inevitable consequence of this situation, which was further aggravated by some transport companies that tried to take advantage of unfavorable circumstances to manipulate the prices. Although price hikes are always an unpopular decision, panelists stressed that they had not received major complaints from their users. However, their companies have tried to absorb this blow to their customers’ budgets by offering them additional benefits with new prices, in the form of more advanced customer support, local and marketing support for system integrators and partner companies, more favorable rebates and the like.

## Cyber Security Day March 29, 2022

10:00 - 10:15	<b>Opening Ceremony</b> YouTube link: <a href="https://www.youtube.com/watch?v=S0Pger1fKz8">https://www.youtube.com/watch?v=S0Pger1fKz8</a>
10:15 - 11:00	<b>Panel Discussion: Managing Private and Corporate Data: from Cloud to GDPR</b> Marko Gulan, Cyber Security Consultant Schneider Electric Ivan Radoš, Account Executive EMEA Malwarebytes Branko Petrović, Site Reliability Engineer / AWS Solution Architect Ministry of Programming YouTube link: <a href="https://www.youtube.com/watch?v=J0BniMrgeuc">https://www.youtube.com/watch?v=J0BniMrgeuc</a>
11:00 - 11:30	<b>Cybersecurity Application Platform</b> Marko Gulan, Cyber Security Consultant, Schneider Electric YouTube link: <a href="https://www.youtube.com/watch?v=FIX9YmzgZgE">https://www.youtube.com/watch?v=FIX9YmzgZgE</a>
11:30 - 12:00	<b>You've been breached. Now What?</b> Ivan Radoš, Account Executive EMEA, Malwarebytes YouTube link: <a href="https://www.youtube.com/watch?v=WM85zZj58jI">https://www.youtube.com/watch?v=WM85zZj58jI</a>
12:00 - 12:30	<b>"To Be or Not to Be Cyber Secure in the Security Industry...That's the Question!"</b> <b>The Cybersecurity Shared Responsibility Model Explained</b> Fred Streefland, Cybersecurity Director, Hikvision YouTube link: <a href="https://www.youtube.com/watch?v=rgfuCits7lg">https://www.youtube.com/watch?v=rgfuCits7lg</a>
12:30 - 13:00	<b>New Features on the Cyber Security Solution Razberi Monitor to Secure Your VMS/IoT Application</b> Fraser Johnston, Technical Network Specialist, Vanderbilt & Comnet YouTube link: <a href="https://www.youtube.com/watch?v=Qqbli0pdNqE">https://www.youtube.com/watch?v=Qqbli0pdNqE</a>
13:00 - 13:30	<b>CheckPoint CloudGuard AppSec – WAF</b> Vladimir Mićović, Security Engineer, Ingram Micro YouTube link: <a href="https://www.youtube.com/watch?v=hIKFkELxJys">https://www.youtube.com/watch?v=hIKFkELxJys</a>

## Tech and Innovation Day March 30, 2022

10:00 - 10:30	<b>NÜO Fly Marks the Beginning of a New Era: Touchless Finger-print Biometrics</b> Ruben Bravo, Global Product Specialist, NUO Planet YouTube link: <a href="https://www.youtube.com/watch?v=Or0Tr4oftcE">https://www.youtube.com/watch?v=Or0Tr4oftcE</a>
10:30 - 11:00	<b>eVisitor – Visitor Tracking Solution</b> Siniša Andrić, Presales Consultant, LANACO YouTube link: <a href="https://www.youtube.com/watch?v=mXRQTOKK8Ro">https://www.youtube.com/watch?v=mXRQTOKK8Ro</a>
11:00 - 11:30	<b>Best Practices on Managing Your Digital Forensics and Evidence</b> Erik Ullstrand, Sr Principal Technologist, Dell Technologies YouTube link: <a href="https://www.youtube.com/watch?v=WMSHzsoUmqA">https://www.youtube.com/watch?v=WMSHzsoUmqA</a>
11:30 - 12:00	<b>Smarter Physical Security &amp; IoT</b> Jared Oswald, EMEA Product Sales Lead, IoT Boyana Boncheva, Territory Account Manager, Cisco Meraki YouTube link: <a href="https://www.youtube.com/watch?v=eXuyJu_dN9U">https://www.youtube.com/watch?v=eXuyJu_dN9U</a>
12:00 - 12:30	<b>The Power of Audio</b> Michal Riha, Area Sales Manager CEE region, Zenitel YouTube link: <a href="https://www.youtube.com/watch?v=WoWwAPO93yc">https://www.youtube.com/watch?v=WoWwAPO93yc</a>
12:30 - 13:00	<b>How to Create Additional Value from the Access Control System? Example of Suprema Ecosystem</b> Artem Arifov, Business Development Manager, Suprema YouTube link: <a href="https://www.youtube.com/watch?v=l4M3qwy6w8M">https://www.youtube.com/watch?v=l4M3qwy6w8M</a>
13:00 - 13:30	<b>Fire Alarm in IoT Environment</b> Nino Belicki, Application Designer, SEE, Bosch Security and Safety Systems YouTube link: <a href="https://www.youtube.com/watch?v=WVgB5jj25MA">https://www.youtube.com/watch?v=WVgB5jj25MA</a>

## CONFERENCE PROGRAM HIGHLIGHTS

SESSIONS 25; PANEL DISCUSSIONS 2; SPEAKERS 30

## Regions and Countries Day March 31, 2022

10:15 – 11:00	<b>Panel Discussion: Inflation and Supply Chain: A Source of Headache for Security Players</b> Milan Rajić Business & Project Development Adviser KOTRA Belgrade Nikolay Mittev Regional Sales Manager, Eastern Europe & Turkey BriefCam Ognjen Ristić Business Development Manager Dahua Technology YouTube link: <a href="https://www.youtube.com/watch?v=toHZzeMWIUIU">https://www.youtube.com/watch?v=toHZzeMWIUIU</a>
11:00 - 11:30	<b>Spoofing Technology</b> Junmuk Jeong, Overseases Sales Manager, Bstarcom YouTube link: <a href="https://www.youtube.com/watch?v=CmylhSp9L9o">https://www.youtube.com/watch?v=CmylhSp9L9o</a>
11:30 - 12:00	<b>Technologies That Impact the Security Industry</b> Israel Gogol, Group Manager Messe Frankfurt Taiwan Media Branch - asmag YouTube link: <a href="https://www.youtube.com/watch?v=AH2jJqa5DOc">https://www.youtube.com/watch?v=AH2jJqa5DOc</a>
12:00 - 12:30	<b>BESS Solution in Korea</b> Seonhwan Gim, General Manager of Sales, INCELL YouTube link: <a href="https://www.youtube.com/watch?v=ACAQRqcWdNc&amp;t">https://www.youtube.com/watch?v=ACAQRqcWdNc&amp;t</a>
12:30 - 13:00	<b>Intersec – Uniting the World's Leading Industry Specialists for the Safety and Security of Future Generations</b> Alex Nicholl, Managing Director, Intersec YouTube link: <a href="https://www.youtube.com/watch?v=UG9XKhZZwao">https://www.youtube.com/watch?v=UG9XKhZZwao</a>
13:00 - 13:30	<b>Allied Telesis Autonomous Management Framework (AMF) Product Information</b> Marko Davidović, System Engineer, Ingram Micro YouTube link: <a href="https://www.youtube.com/watch?v=VE_vEMS7Xfy&amp;t">https://www.youtube.com/watch?v=VE_vEMS7Xfy&amp;t</a>

## Smart Solutions Day April 1, 2022

10:00 - 10:30	<b>Data Never Lies: Business Intelligence in Smart Retail and Advertising</b> Ryan Chen, Product Support Engineer, Hikvision YouTube link: <a href="https://www.youtube.com/watch?v=3XyJY6Q9VqQ">https://www.youtube.com/watch?v=3XyJY6Q9VqQ</a>
10:30 - 11:00	<b>How to Make Most of Your Video Surveillance Installation Without Breaking the Bank</b> Mario Blaić, CEO, 3VisionD YouTube link: <a href="https://www.youtube.com/watch?v=a5mzVwbOUq0">https://www.youtube.com/watch?v=a5mzVwbOUq0</a>
11:00 - 11:30	<b>Parking solutions by Dahua Technology. It's All About the Artificial Intelligence. Go Strong!</b> Uroš Smolej, Technical Manager, Dahua Technology YouTube link: <a href="https://www.youtube.com/watch?v=3XyJY6Q9VqQ">https://www.youtube.com/watch?v=3XyJY6Q9VqQ</a>
11:30 - 12:00	<b>iDEA Classic Offer 2022 – Smart Solutions</b> Dean Klobučar, Export Director, Alarm automatika YouTube link: <a href="https://www.youtube.com/watch?v=m1Y-8soX4Po">https://www.youtube.com/watch?v=m1Y-8soX4Po</a>
12:00 - 12:30	<b>Residential project “Šumi Center”</b> Pawel Grzegorzczak, Area Account Manager, 2N Telecommunications YouTube link: <a href="https://www.youtube.com/watch?v=wNrl7poWDg">https://www.youtube.com/watch?v=wNrl7poWDg</a>
12:30 - 13:00	<b>Data Ingestion - Bringing Data to Life in Security Center</b> Jakub Kozak, Regional Sales Manager - East Central Europe Charles Pitman, Product Marketing Manager, Genetec YouTube link: <a href="https://www.youtube.com/watch?v=nnCO6D8EOno">https://www.youtube.com/watch?v=nnCO6D8EOno</a>
13:00 - 13:30	<b>Safe and Smart Cities of Today with BriefCam</b> Nikolay Mitev, Regional Sales Manager - Eastern Europe & Turkey, BriefCam YouTube link: <a href="https://www.youtube.com/watch?v=PFt23e5Y-YI">https://www.youtube.com/watch?v=PFt23e5Y-YI</a>
13:30 – 14:00	<b>Security Assistant as a Smart Edge Monitoring Solution</b> Bata Vulović, CEO, Lunatronik YouTube link: <a href="https://www.youtube.com/watch?v=nHfBw_dUEtQ">https://www.youtube.com/watch?v=nHfBw_dUEtQ</a>

## SPEAKERS

**Branko Petrović**  
Site Reliability  
Engineer / AWS  
Solution  
Architect  
Ministry of  
Programming



**Ivan Radoš**  
Account  
Executive EMEA  
Malwarebytes



**Marko Gulan**  
Cyber Security  
Consultant  
Schneider  
Electric



**Fred Streefland**  
Cybersecurity  
Director  
Hikvision



**Fraser Johnston**  
Technical  
Network  
Specialist  
Vanderbilt &  
Comnet



**Vladimir Mićović**  
Security Engineer  
Ingram Micro



**Ruben Bravo**  
Global Product  
Specialist  
NUO Planet



**Siniša Andrić**  
Presales  
Consultant  
LANACO



**Erik Ullstrand**  
Sr Principal  
Technologist  
Dell  
Technologies



**Boyana Boncheva**  
Territory  
Manager  
Croatia, Slovenia  
& Balkans  
Cisco Meraki



**Jared Oswald**  
EMEA Product  
Sales Lead, IoT &  
Edge Intelligence  
Cisco Meraki



**Michal Riha**  
Area Sales  
Manager, CEE  
region  
Zenitel



**Artem Arifov**  
Business  
Development  
Manager  
Suprema



**Nino Belicki**  
Application  
Designer, SEE  
Bosch Building  
Technologies



**Ognjen Ristić**  
Business  
Development  
Manager  
Dahua  
Technology



## SPEAKERS

**Milan Rajić**  
Business & Project  
Development  
Adviser  
KOTRA Belgrade



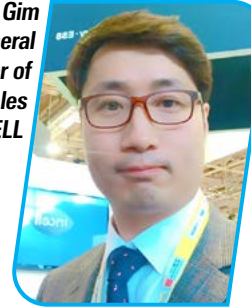
**Jun Jeong**  
Overseas Sales  
Manager  
Bstarcom



**Israel Gogol**  
Group Manager  
Messe Frankfurt  
Taiwan Media  
Branch - Asmag



**Seonhwan Gim**  
General  
Manager of  
Sales  
INCELL



**Alex Nicholl**  
Managing  
Director  
Intersec



**Marko Davidović**  
System Engineer  
Ingram Micro



**Ryan Chen**  
Product Support  
Engineer  
Hikvision



**Mario Blaić**  
CEO  
3visionD



**Uroš Smolej**  
Technical  
Manager  
Dahua  
Technology



**Dean Klobučar**  
Export Director  
Alarm  
automatika



**Paweł Grzegorzcyk**  
Area Account  
Manager  
2N



**Jakub Kozak**  
Regional Sales  
Manager,  
Eastern Europe  
& Turkey  
Genetec



**Charles Pitman**  
Product  
Marketing  
Manager  
Genetec



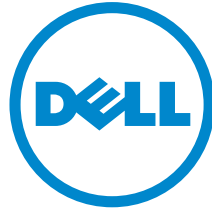
**Nikolay Mittev**  
Regional Sales  
Manager,  
Eastern Europe  
& Turkey  
BriefCam



**Bata Vulović**  
CEO  
Lunatronik



## SPONSORS



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## EVENT PARTNERS



CROATIAN SECURITY ASSOCIATION (HCZ)



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OF SLOVENIAN PRIVATE SECURITY



CHAMBER OF REPUBLIC OF NORTH  
MACEDONIA FOR PRIVATE SECURITY



**PRIVREDNA  
KOMORA  
SRBIJE**

ASSOCIATION OF PRIVATE SECURITY  
WITHIN SERBIAN CHAMBER OF COMMERCE



ROMANIAN ASSOCIATION  
FOR SECURITY TECHNIQUE



CHAMBER OF AGENCIES AND INTERNAL  
SERVICES FOR THE PROTECTION  
OF PEOPLE AND PROPERTY



NATIONAL ASSOCIATION OF INDUSTRIAL  
SECURITY COMPANIES (NAFTSO)



SECURIFORUM ELECTRONIC SECURITY & FIRE  
SAFETY EXHIBITION & CONFERENCE



**PALSIT**

EVENTS AND SOLUTIONS IN THE FIELD  
OF INFORMATION SECURITY



CENTER FOR RISK ANALYSIS  
AND CRISIS MANAGEMENT

## MEDIA PARTNERS

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Security & IoT

**secsolution  
magazine**

**AKS POLSKA**



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# ADRIA SECURITY SUMMIT

## CONFERENCE & EXHIBITION

5  
OCTOBER

6  
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Zagreb, Croatia  
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# SAVE DATE



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