



2021 SECURITY SUMMIT B2B Meetings Platform Guide for CONNECT2B Network

Dear partners,

We once again welcome you to our common event, Security Summit 2021.

We would like to emphasize that one of most important segments of the event is surely B2B networking.

Please be advised that we will be at your disposal in order to assist you with your matchmaking activities.

We kindly ask you to use this opportunity to be proactive and book your meetings.

You can book your meeting in less than 30 seconds by using 3 simple steps (please see below).

In case of uncertainty, please do not hesitate to contact us.

Networking Team

Networking Department

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1. Book meetings now

The screenshot displays the user interface of the B2B Meetings Platform. At the top, there is a navigation bar with 'Lobby', 'Exhibition', 'B2B' (highlighted with a red box), 'Conference', and 'Info'. Below the navigation bar, the user profile for Tarik Rovčanin is shown, including his name, affiliation with a@s Adria Magazine, and location in Sarajevo, Bosnia And Herzegovina. A central green banner announces 'Booking phase has started!' and provides details about accepted meetings and the booking phase closing on December 31, 2021. A red box highlights the 'Book more meetings' button. On the right side, a dropdown menu is open, showing options for 'Exhibitor', 'Visitors', 'Meetings', and 'Messages', with 'Exhibitor' and 'Visitors' also highlighted by red boxes. At the bottom, the user's role is identified as 'Visitor / Media / Press' for 'a@s Adria Magazine'.

2. Find your company (organization) and/ or person

Find a sponsor of interest by using either search or available filtering option on the left. Then select the particular organization to see its designated representatives.

The screenshot shows the 'Exhibitors' page. On the left, there is a sidebar with a search bar and filter options. The filters include 'ORGANIZATION TYPES' (Manufacturer (42), Service Provider (8), Distributor (5), Media/ Press (5)), 'AREAS OF ACTIVITIES', and 'COUNTRIES'. A red box highlights the search and filter section. On the right, two organization profiles are displayed. The first is '360 Vision Technology Ltd', a Manufacturer from Runcorn, United Kingdom, with a status of 'Available'. The second is 'a&s Adria Magazine', Media/ Press from Sarajevo, Bosnia And Herzegovina, with a status of 'Booked'. A 'Meeting Organizer' tag is visible below the second profile.


Find a particular visitor by using either search or available filtering option on the left, too. Immediately message or request a meeting with them.

The screenshot shows the 'Visitors' page. On the left, there is a sidebar with a search bar and filter options. The filters include 'BOOKMARKED', 'MATCHMAKING', 'ORGANIZATION TYPES' (Manufacturer (259), System Integrator (221), Other (200), Service Provider (196), Distributor (171)), 'AREAS OF ACTIVITIES', and 'COUNTRIES'. A red box highlights the search and filter section. On the right, four visitor profiles are displayed. Each profile includes a name, title, location, and a 'Request meeting' button. The first visitor is 'Marta Woźniak', Foreign Sales Specialist at ACO, Suchy Las, Poland. The second is 'Miklós Marthi', Technical sales trainer at TYCO, Budapest, Hungary. The third is 'Narcis Pica', Technical sales manager at Johnson Controls, Bucharest, Romania. The fourth is 'Ökkeş ÖZPOLAT', Sales and Marketing Manager at Teknoplus, Ankara, Turkey. A red box highlights the 'Request meeting' button for the first visitor.

3. Request meeting

Within the pop-up window, choose the proposed meeting length, pick an available date and time slot in accordance with your time zone.

Request meeting



John Doe
Director at Global Security

PLEASE SELECT THE MEETING DURATION:

15 minutes | **30 minutes** | 45 minutes | 60 minutes

PLEASE SELECT THE DATE AND TIME OF THE MEETING:

May 2021

M	T	W	T	F	S	S
26	27	28	29	30	1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31	1	2	3	4	5	6

10:00
10:15
10:30
10:45
11:00
11:15

Time zone of the meetings: Europe/Sarajevo

Next

The meeting request is successfully sent. You can check your accepted and pending meetings at any time, and, subsequently, reschedule, cancel, or, at the specific time, simply start them.

Lobby Exhibition **B2B** Conference Info

1:1 Meetings

Camera and microphone test My meetings

ALL 7 ACCEPTED 2 PENDING 1 CANCELED 3 AVAILABILITY

The meetings and sessions schedule is displayed in the Europe/Sarajevo time zone (the current time is 14:37). Change

Next meetings

Amar Pap, Business Development at aSs Adria Magazine

Tarik Rovčanin, Security at aSs Adria Magazine

11:00 - 11:15
Thursday, May 06
Online Video Meeting

MEETING SCHEDULED

Cancel Reschedule Invite guests Starts in 6 days

Exhibitors
Visitors
Meetings
Messages